



Sumagh High-Tech Corporation

2019 Investor Conference

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Set up

- 1990

Chairman

- Mr. Ming Sen Wong

General Manager

- Mr. Chao-Sheng Cheng

Main Product

- Textile Products

Headquarter/Factory

- Zhongli Industrial Park

Drapery, Upholstery & Table Cloth :

- **Jacquard & dobby for all 3 product lines.**
- **Piece dyed or Yarn dyed depending on the designs.**
- **General widths are 54" 64" & 74" (Widest is 128").**
- **Functional fabrics at customer's demand: anti-microbial, anti-UV, anti-dust mite, dim-out & fire retardant.**

Up

Middle

Down

Fiber industry
Nan Ya
Formosa
Far Eastern New Century
SHINKONG
Tainan
LEALEA
LI PENG
Acelon

Spinning industry	Weaving industry	Dyeing industry
Nan Ya	MAKALOT	MAKALOT
Formosa	ECLAT	ECLAT
Far Eastern New Century	Far Eastern New Century	Far Eastern New Century
Hongyilon	Formosa Trffeta	Formosa Trffeta
Yi Jinn	Kwong Fong	Kwong Fong
Everest	Everest	Everest
LI PENG	LI PENG	LI PENG
Acelon	Sumagh	Sumagh

Garment industry
MAKALOT
ECLAT
Far Eastern New Century
Tainan
Acelon
Everest
LI PENG
Other

Advantages :

- Professional designer team for custom-made items
- Yarn dyed jacquard items (higher unit price & profit)
- Complicated jacquard patterns

Opportunities :

- Niche customers in US, Europe & Japan markets
- Functional fabrics (antimicrobial, anti-UV, anti-dust mite, FR, insulation, etc.)
- Combine different local textiles to expand Sumagh's product lines.

Consolidated statements

(IN Thousands of New Taiwan Dollars)

Income statement		
Accounting Item	1~3Q 2019	1~3Q 2018
Net Sales	43,057	43,224
Net Income	18,848	-50,999
Balance sheet		
Accounting Item	09/30/2019	09/30/2018
Current Assets	43,934	76,484
Total Assets	62,915	102,479
Current Liabilities	37,763	73,544
Total Liabilities	40,438	76,159
Total equity	22,477	26,320
Financial Ratios		
Currency Ratio	116.34%	104.00%
Debit Ratio	64.27%	74.32%

Following the trends of Eco-friendly & environmental protection by using functional yarns in home textiles:

- **Anti-UV fabrics for Southern East & Australia markets**
- **Antimicrobial & Anti-order for residential & public spaces.**
- **Fire retardant for Hospitality**

Management :

- **Developing Niche markets (Europe, Australia, Japan, etc.)**
- **Targeting on higher valued & higher differences home textiles.**
- **Increasing R & D ability, production efficiency & quality control management.**

Strategy :

- **Designing & sampling for target clients now**
- **Exhibiting in home textile shows & using web platform for potential clients in potential markets**

Cooperation :

- **Improving techniques & production ability with critical material supplier while increasing product variety.**
- **Keeping on new product development**